



Company Profile List

JETRO Riyadh

2024/12

Participants List

	Company	Industry	Country
1	ITOCHU Corporation	Trading	KSA
2	Marubeni Corporation	Trading	KSA
3	MITSUI & CO., LTD.	Trading	KSA
4	NIPPON STEEL TRADING CORP	Trading	JAPAN
5	J-Power Systems Saudi Co., Ltd.	Manufacturing	KSA
6	Kawasaki Robotics EMEA	Manufacturing	UAE
7	Konica Minolta	Manufacturing	UAE
8	Murata Manufacturing Corporation.,	Manufacturing	Japan
9	Nitto Denko	Manufacturing	Japan
10	TOA Electronics Europe	Manufacturing	Germany
11	Kintetsu World Express (Middle East	Logistics	UAE
12	NIPPON EXPRESS (MIDDLE EAST)	Logistics	UAE
13	Rabigh Petrochemical Logistics LLC	Logistics	KSA
14	Trancy Logistics (Europe) GmbH	Logistics	Germany
15	Takenaka Corporation	Construction	JAPAN

ITOCHU Corporation

Saudi Arabia Branch

【Participant Profile】

Name:

Sanjo Furuichi

Title:

Manager-Infrastructure
Project Development



Business:

- Trading & Investment
- Large scale of PPP & M&A projects

URL:

[ITOCHU Corporation](http://www.itochu.com)

Year of Establishment: 1858



Products or Service overview / Strategy of business development to KSA

- ITOCHU, with more than 250 group companies, 113,000 employees in the world and high financial stability (Market cap: US 73B / Credit Rating: A2), started its business in KSA in 1974. our portfolio ranges widely, i.e., trading textile/ automobile (Mazda) / chemical (Al-razi)/ energy / food and investment for large PPP/M&A projects in renewable energy, water & waste treatment (SIRC cluster project)and green tech sector.
- We are considering to have regional HQ in near future in Saudi in order to expand our business. We would like to understand the rational of SEZ and discuss how SEZ works for our strategy.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Marubeni Corporation

【Participant Profile】

Name:

Kenji Segawa

Title:

General Manager, Marubeni Corporation Riyadh Branch



Business:

- Global Trading and Investment Company

URL:

[Marubeni Corporation](https://www.marubeni.com)

Year of Establishment: May 1858



Products or Service overview / Strategy of business development to KSA

- Marubeni operates mobility-related businesses worldwide, including automobile sales and after-sales services. Additionally, Marubeni operates an EV fleet management business in Japan and expand it to other countries. This EV fleet management typically involves vehicle procurement, maintenance, charging infrastructure, battery management, and other services that contribute to a sustainable mobility ecosystem.
- Marubeni will also aim to build a recycling model that includes the secondary use of EVs in the future, and will contribute to the realization of a decarbonized, sustainable society. Toward the goal, Marubeni studies the market and monitor key factors such as EV penetration, Infrastructure, Subsidies, and Incentives.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

【Participant Profile】

Name:

Yamashiro Shinsuke

Title:

Country Head
Saudi Arabia Branch



Business:

- Trading and Investment

URL:

<https://www.mitsui.com>

Year of Establishment: 1967



Products or Service overview / Strategy of business development to KSA

- Mitsui & Co. is a leading Japanese company that engages in various businesses, such as product sales, logistics, financing and project development. We have a global network to connect and provide worldwide service to partners.
- We started KSA office in 1967 and have developed trading of Steels, Minerals, Oil Products, Chemicals, Machinery, Food and participated in projects, Methanol, Rail, Membrane, Smart Farm, etc. We align with VISION 2030 and contribute creation of sustainable business in KSA.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

NIPPON STEEL TRADING CORPORATION

【Participant Profile】

Name:

SHINGO ISHIKAWA

Title:

Manager



Business:

- Trading

URL:

<https://www.nst.nipponsteel.com/>

Year of Establishment: 1977



Products or Service overview / Strategy of business development to KSA

- We have continued to grow as a multiple specialty trading company operating four integrated core businesses: *Steel, Industrial Supply & Infrastructure, Foodstuffs, and Textiles.*

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

【Participant Profile】

Name:

Nayuta Tsuji

Title:

Administration Manager



J-Power systems Saudi Co., Ltd.

Business:

- Manufacturing Subsea cables

URL:

<https://global-sei.com/group/jpss/>

Year of Establishment: 2009



Products or Service overview / Strategy of business development to KSA

- J-Power system is manufacturing up to medium voltage subsea cables for mainly Saudi Aramco and we are the only subsea cable manufacturer in the Middle East region.
- To expand our business, we are focusing the following.
 - Expansion of export projects.
 - Considering expansion and investment in Extra High Voltage AC/DC subsea cable factory

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Kawasaki Robotics EMEA (Kawasaki Heavy Industries Ltd.)

【Participant Profile】

Name:

Ehab

Title:

Alotaibi



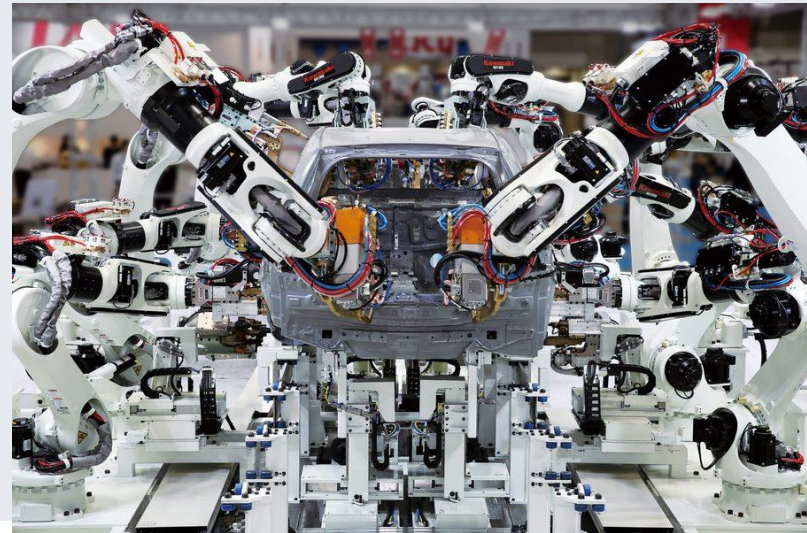
Business:

- Production of industrial robots

URL:

<https://kawasakirobotics.com/eu-africa/>

Year of Establishment: 1878



Products or Service overview / Strategy of business development to KSA

- Kawasaki Heavy Industries was the first company in Japan to produce industrial robots, pioneering the field in 1969. Today, the company is recognized as a leading manufacturer of industrial robots.
- Our robots are widely utilized in various manufacturing industries, including and not limited to automotive, light industry, food processing, pharmaceuticals, logistics etc.
- We firmly believe that the adoption of robotic solutions significantly enhances the competitiveness of companies in Saudi Arabia, thereby contributing to the Kingdom's economic growth and development.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Konica Minolta Arabia RHQs LLC

Konica Minolta Business Solutions
Middle East DMCC

【Participant Profile】

Name:

Osamu MIYAUCHI

Title:

MD



Business:

Japanese multinational technology company

URL:

www.konicaminolta.com

Year of Establishment: 1873

<p>Visualize business issues of work flows in various industries and utilize DX to support solving the issues.</p>  <p>Digital Workplace Business</p>	<p>Support to enhance productivity in printing sites and contribute to carbon emission reduction in production, storage and transportation process.</p>  <p>Professional Print Business</p>	<p>Support automation and labor saving in manufacturing process and contribute to utilizing limited resources effectively through reduction of losses</p>  <p>Industry Business</p>	<p>By combining images, hardware, and AI technology, we can respond to customers' desires and achieve business growth.</p>  <p>Imaging solution business</p>
---	--	--	---

Products or Service overview / Strategy of business development to KSA

- The company manufactures business and industrial imaging products, including copiers, laser printers, multi-functional peripherals (MFPs) and digital print systems for the production printing market.
- Established Regional Headquarters in Riyadh January 2025 in addition to the existing middle east sales company in Dubai since 2005.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Murata Manufacturing Co., Ltd.

【Participant Profile】

Name:

Junji Azuma

Title:

Manager



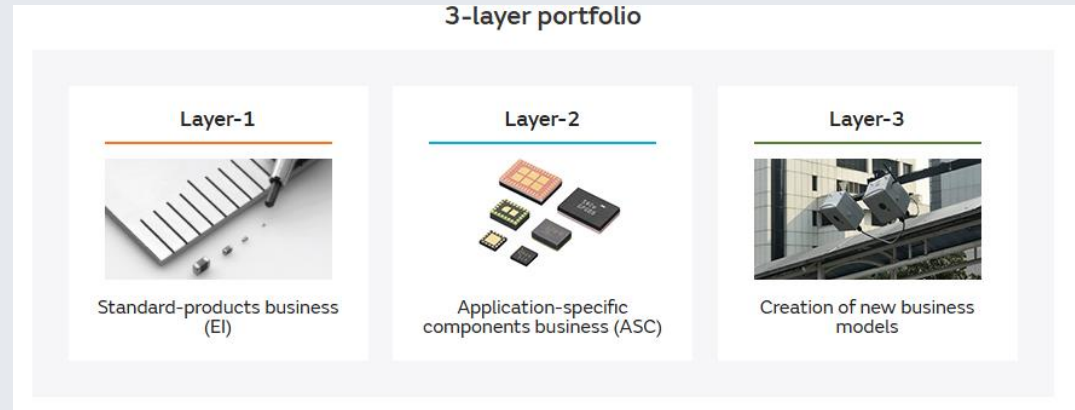
Business:

- The design, manufacture and supply of electronic components and solutions.

URL:

www.murata.com

Year of Establishment: 1944



Products or Service overview / Strategy of business development to KSA

- Murata contributes to the advancement of society and the electronics industry by creating innovative products and solutions, in close cooperation with our customers and other stakeholders. Headquartered in Kyoto, Japan, we service our customers with a global network of manufacturing facilities and sales support.
- We are focusing on the diversification of industries in the GCC and exploring business opportunities. We are particularly interested in the medical, smart city, mobility, and environmental sectors in the Kingdom of Saudi Arabia.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Nitto Denko Corporation

【Participant Profile】

Name:

Mitsunobu Takemoto

Title:

R&D EMEA area Manager



Business:

- Chemical & Materials

URL:

<https://www.nitto.com/>

Year of Establishment: 1918



Products or Service overview / Strategy of business development to KSA

- Nitto develops high-performance materials, including adhesives, films, and advanced medical products, serving industries like electronics, healthcare, and environment. With over 100 global production sites, we deliver innovative and sustainable solutions worldwide.
- We'll try to plan to explore partnerships and opportunities in KSA, focusing on environmental solutions like water treatment membranes, supporting Saudi Vision 2030.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

【Participant Profile】

Name:

Ryosuke Adachi

Title:

Sales Manager



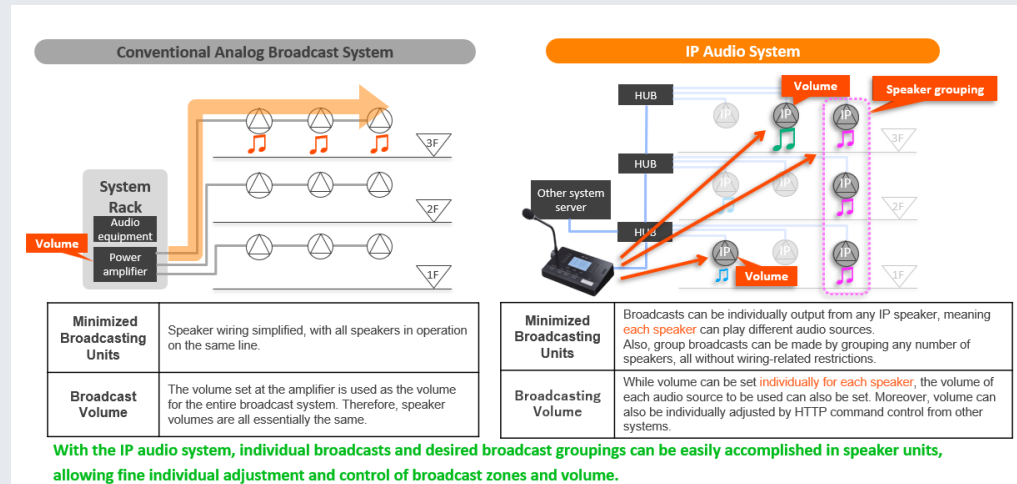
Business:

- Audio Equipment Manufacture

URL:

<https://www.toa-global.com/en/profile/company/outline>

Year of Establishment: 1934



Products or Service overview / Strategy of business development to KSA

- In KSA, cooperating with local distributors TOA historically established the solid presence with main Contractors, Consultants and Government. For coming 2025, we plan to establish a new office, whichever way we can, to enhance our direct presence to expand the sales network and accelerate the business in KSA.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Kintetsu World Express, Inc.

【Participant Profile】

Name:

Ryotaro Oka

Title:

Managing Director
(Middle East)



Business:

- Logistics Services

URL:

<https://www.kwe.com>

Year of Establishment: 1970



Products or Service overview / Strategy of business development to KSA

- Kintetsu World Express, Inc. (KWE) is a global logistics company born in Japan. It is a subsidiary of Japanese railway holding company Kintetsu Group Holdings and provides air and sea freight forwarding, customs brokerage, and warehouse inventory management services.
- We have our JV company equally owned by Saudi Aerospace Company (a member of Mohawarean International Group) and KWE in Saudi Arabia. We have offices/warehouses in Riyadh, Jeddah and Dammam and try to expand our services to meet booming opportunities.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Nippon Express Co.,Ltd.

【Participant Profile】

Name:

Toshiyuki Sakamaki

Title:

General Manager



Business:

- Logistics

URL:

<https://www.nipponexpress.com/>

Year of Establishment: 1937



Products or Service overview / Strategy of business development to KSA

- NX Group is global freight forwarder listed on 6th in the world. Global Network are 57 countries/regions, over 3,000 locations, 319 number of group companies in the world.
- NX Group has not own entity in Saudi Arabia, and has just started to research and marketing in Saudi Arabia. If there are good opportunities or find good partner, we will consider to expand our network into Saudi Arabia.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Rabigh Petrochemical Logistics LLC

【Participant Profile】

Name:

MORI , Kei

Title:

COO & GM



Business:

- Logistics Service

URL:

www.rpl-sa.com

Year of Establishment: 2007



Products or Service overview / Strategy of business development to KSA

We specialized in providing flexible logistics service such as warehousing, transporting, Freight Forwarding and other services. We are a joint venture company by Almajdouie group KSA and The Sumitomo Warehouse Co.,Ltd Japan. Both companies are leaders in the logistics business in their respective countries, and are specialists with 17 years of experience in Saudi Arabia. We are taking on new challenges to expand business in Saudi Arabia.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Japan Transcity Corp. (Trancy Logistics (Europe) GmbH)

【Participant Profile】

Name:

Naohiko Shibaguchi

Title:

General Manager



Business:

- Logistics

URL: <https://www.trancy.co.jp/>

*No English Site available at this moment. Please use Google Translation

Year of Establishment: 1942



Products or Service overview / Strategy of business development to KSA

- Japan Transcity Corp has their head quarter in Yokkaichi where is famous for chemical complex. Our warehouses are located from Hokkaido to Kyusyu more than 30 locations and office overseas cover 11 countries.
- Saudi Arabia is covered by Trancy Logistics (Europe) GmbH. We are interested in the scheme of "Non-Residence-Stock" for the potential customers. This scheme is very important for the customers to start business as the first step.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)

Takenaka Corporation

【Participant Profile】

Name:

Takeshi Kojima, Kenny

Title:

Associate General Manager



Business:

- Design/Build General Contractor

URL:

<https://www.takenaka.co.jp/>

Year of Establishment: Start 1610
Established 1899



Products or Service overview / Strategy of business development to KSA

- In 1610, TAKENAKA started a family business as a master carpenter to engage in shrines and temples construction and has been a design-builder throughout the years of more than four centuries. Even after the company's foundation in 1899, we remain committed to uphold its rich legacy that cuts across 17 generations of family leadership.
- Today, we are known as a leading global firm in the fields of design, engineering and construction. TAKENAKA is acting in many international markets since the 1960s, 30 overseas offices in Europe, Southeast Asia, the US and China and become 50th Anniversary in Europe, year 2023 and in Asia region, Singapore, Thailand, Indonesia year 2024.
- We seek an opportunity to support a Japanese as well as Global manufacturing Client and collaborate with a Local Contractor with our Newly developed construction related technology for a country's City development of KSA and also build a gateway access in the Middle East to Africa.

* Disclaimer: The personal information provided by participants will be used by the Saudi officials and JETRO for business mission-related purposes only, under appropriate management. For more information about JETRO's privacy policy, please refer to the JETRO website (<https://www.jetro.go.jp/privacy/>)